Anastasia Pojoga Morali



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Education and Professional Qualifications

- Testifying expert role at training on cross-examination, DELOS, Remote Oral Advocacy Programme, EMEA edition (2023)
- Chartered accountant, Institute of Chartered Accountants in England and Wales (2019)
- MSc in Finance, Università Bocconi Milan (2013)
- BSc in International Economics and Management, Università Bocconi, Milan (2011)

Languages

- Romanian Native
- English Fluent
- Russian Fluent
- French Intermediate
- Italian Intermediate

Anastasia is a Director at Accuracy, based in its Paris office. She joined Accuracy in 2013 and since then has worked on disputes (commercial, construction, and investment), cross-border transactions and forensic engagements.

Professional Experience

Anastasia has led engagements and supported testifying experts to assess damages and complex valuation issues in international arbitration. She has extensive experience in the quantification of lost profits, wasted costs, the valuation of assets or other damages in various industries, including manufacturing, retail, hospitality, advertising, real estate. She frequently assesses claims of prolongation, disruption, variations and well as other claims of a financial nature in the context of construction disputes, often regarding facilities of O&G, nuclear, renewable energy, processing plants and other infrastructure.

Anastasia has been involved in over 25 disputes, including in arbitration proceedings before ICC, UNCITRAL, VIAC, LCIA and ADCCAC, as well as multiple damages assessments in a pre-arbitration or negotiation setting. The value of the damages assessed typically ranged between €10 to €200m, with claims in several cases exceeding the value of €500m.

Anastasia has a very international profile, having worked in Accuracy's Milan, London and Paris offices and dealt with engagements in Europe, CIS, Middle East, South America and North Africa. She is leading Accuracy's Eastern Europe & CIS Competence Center, often being involved in cases regarding this region.

Anastasia has a master's degree in finance from the Bocconi University based in Milan and is a member of the Institute of Chartered Accountants in England and Wales.

Representative engagements in Disputes

Construction disputes

Solar power plant – South America

Expert role and expert report on the quantification of claims raised by the contractor to owner (c. \$50m) in relation to a solar park in South America (ongoing ICC arbitration)

Refinery plant - Oman

Expert role in claim quantification, independent expert meetings and joint expert report regarding contractor's claims for prolongation, disruption and additional Covid-19 costs, in relation to a refinery and petrochemicals project in Oman (total claim value of c.\$130m)

Hydroelectric plant – North Africa

Quantum assessment and report for defence from Covid-19 related claims (c.€15m) in relation to a pumped storage hydroelectric plant in North Africa. (Local Settlement Disputes Committee)

Gas-fired power plant – Argentina

Expert report on quantification of damages and defence to counterclaims (of c.\$45m and c.\$80m) in a construction dispute, including an analysis of project cash flow issues in relation to a gas fired power generation facility (ICC arbitration)

Aluminium extrusion plant – UAE

Expert report on quantification of claims brought by the contractor to the owner in relation to prolongation and cost overruns (€30m claim – ADCCAC arbitration)

Refinery plant – Middle East

Review of quantum of contractor's claims on an EPC engagement for marine facilities of a refinery plant in Middle East (€1.3bn claim) and support in negotiations

Hydrogen plant - Finland

Expert report and response to counterclaim on the quantification of damages incurred by the contractor related to prolongation and cost overruns (€10m claim – ICC arbitration)

Residential area - North Africa

Expert report on critical review of contractor's claims and quantification of owner's counterclaims (c. \$35m and \$45m respectively) in relation to a residential area in support of a gas treatment plant in North Africa. (ongoing ICC arbitration)

PET plant – Western Europe

Critical review of the quantification of owner's claim of c.\$20m for lost profits due to late delivery and performance defects of a PET plant in Western Europe (ICC arbitration)

Drilling rig – Asia

Quantification of damages incurred by a large construction company arising from the construction of a jack up drilling rig (\$115m claim – LCIA arbitration)

O&G Marine facilities – UAE

Quantification of claims raised by contractor to insurers in relation to pipe layering works for the expansion of an O&G refining plant in UAE. (claim value of c.\$30m – LCIA arbitration)

Airport – Middle East

Review of claims arising from additional design and changes during the construction of a US\$1bn airport in the Middle East (ADCCAC arbitration)

Investment and commercial disputes including in Eastern Europe

Manufacturing - Ukraine

Quantum expert report in the context of a dispute for the alleged expropriation of a factory in Ukraine (€100m claim – UNCITRAL arbitration)

Real Estate – Crimea

Quantum expert report in the context of a dispute for the alleged expropriation of real estate properties in Crimea (\$500m claim – UNCITRAL arbitration, ongoing)

Hospitality - Bosnia and Herzegovina

Expert report in relation to loss of profit and costs incurred by a franchisee due to the termination of the franchise agreement (claim of c. €20m; ongoing ICC arbitration)

Real Estate - Poland

Quantum expert report in the context of the sale of defective office buildings in Poland (€20m claim – ICC arbitration)

Manufacturing – Romania

Quantification of damages due to breaches of warranty and assistance to the legal team in claim strategy definition, in context of a post M&A dispute in Romania (claim value of c. €10m; Pre-arbitration)

Advertising – Poland

Quantification of an earn-out payment in the context of a post-M&A dispute in the advertising sector in Poland (earn out value of c. €10m – VIAC arbitration)

Manufacturing – Eastern Europe

Market analysis required to support lawyers' defence arguments in the context of a dispute between an Ukrainian manufacturer and its Russian competitor

Retail - Middle East

Expert report on the valuation of the lost opportunity to operate a duty-free retail concession in an airport in the Middle East (claim value of c.\$150m – ICC arbitration)

Manufacturing – Middle East

Assessment of damages and forensic analysis on actions of former management in a dispute between a leading OCTG steel pipe manufacturer and its main distributor (damages of c.\$200m – Pre-arbitration)

Pipe manufacturing – South Asia

Red flag note on valuation reports exchanged between the parties in context of anticipated post M&A dispute regarding the acquisition on a large pipe producer in South Asia (value of c.\$2bn)

Manufacturing – Europe

Quantification of damages incurred by a leading industrial group on the global market, in the form of reduction of its market capitalization estimated at c.€85m, in context of dispute with its client

Chemicals – Middle East

Preliminary assessment of the lost opportunity to complete the construction and then operate a chemical production plant in the Middle East.

Other engagements regarding Eastern Europe

Romania

Fraud investigation involving Romanian subsidiaries of a large multinational group.

Serbia

Investigation into several fraud allegations of a whistle blower regarding the operations of a Serbian manufacturing unit of large French group.

Russia

Business analysis and support for internal audit of Russian business unit of a major oil and gas company, holding several oil & gas licenses for its Russian operations.