



Iuliana Iacob Partner



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Iuliana specialises in international arbitration. She acted as counsel in multiple high-stake arbitral disputes under the rules of almost all major arbitral institutions across a wide range of sectors, as well as in complex cases involving applications for provisional measures, annulment of Arbitral Awards or recognition and enforcement proceedings. She regularly advises clients in connection with complex investment protection matters.

Iuliana assisted and represented clients in relation to complex domestic litigations arising out of major infrastructure projects and in high-stake proceedings before international courts (the Court of Justice of the European Union, the European Court of Human Rights).

Iuliana is a member of the Chartered Institute of Arbitrators and of the ICC Institute of World Business Law. She is listed on the panel of arbitrators of the Bucharest Court of Arbitration, the Court of Arbitration of the Bulgarian Chamber of Commerce and Industry and the Permanent Court of Arbitration of the Romanian-German Chamber of Industry.

AREAS OF PRACTICE:

- International Arbitration
- Litigation
- Energy and natural resources
- Construction and infrastructure
- Public and private international law

Relevant experience:

A selection Iuliana's recent mandates include:

- Representing **a major European energy group**, in a high-stakes complex ICC international arbitration (seat of arbitration: Paris) involving multiple claims in excess of **USD 1.2 billion**.
- Representing **a major European energy group**, in a complex ICC arbitration (seat of arbitration: Paris) deriving from a privatisation agreement and involving claims in excess of **EUR 520 million**.

Relevant experience

EDUCATION:

- Master in „South East European Law and European Integration”
LL.M. Karl-Franzens University (2017)
- Bachelor’s degree, Faculty of Law, University of Bucharest (2007)

- Representing the **Romanian Railway Company** in connection with several complex ICC arbitrations arising out of major railway rehabilitation projects with cumulated claims in excess of **EUR 20 million**.
- Assisting a **leading electricity trading company** in connection with complex investment protection matters related to breaches of bilateral investment treaties concluded between Romania and Switzerland, as well as Romania and Denmark.
- Representing a **major European energy group** in a complex ICC arbitration deriving from the privatization of state-owned electricity companies, involving claims in excess of **EUR 45 million**.
- Representing an **important local construction and engineering company** in a high-stake **preliminary ruling procedure before the Court of Justice of the European Union** regarding the interpretation of article 57 (4) letter g) of the Directive 2014/24/EU on public procurement and repealing Directive 2004/18/EC.
- Representing a **major global construction company**, in multiple ICC arbitrations (seat of arbitration Geneva and Bucharest), arising out of international construction contracts (infrastructure projects) with a cumulated value in dispute in excess of **EUR 95 million**.
- Representing a **subsidiary of a major international real estate group**, in connection with an ICC international arbitration regarding various claims arising in connection with a large development project, with an amount in dispute in excess of **EUR 60 million**.

LANGUAGES:

- Romanian
- English
- French
- German

Relevant experience

MEMBERSHIP:

- Arbitrator on the panel of the Bucharest Court of Arbitration
- Arbitrator on the panel of the Court of Arbitration of the Bulgarian Chamber of Commerce and Industry
- Arbitrator on the panel of the Permanent Court of Arbitration of the Romanian-German Chamber of Industry
- Bucharest Bar Association (Admitted in 2011)
- Member of the ICC Institute of World Business Law
- Member of the Chartered Institute of Arbitrators (CIArb)
- Young Romanian Arbitration Practitioners (YRAP)
- Young Arbitration Forum (ICC YAF)
- Young ICCA – International Council for Commercial Arbitration
- Swiss Arbitration Association, ASA Below 40
- Representing **a major Romanian energy supply and trading company**, in three complex international arbitrations before the German Arbitration Institute (seat of arbitration: Paris, Bonn) and the Court of International Commercial Arbitration attached to the Chamber of Commerce and Industry of Romania (seat of arbitration Bucharest) deriving from EFET international agreements for the sale of electricity and involving multiple claims, with an amount in dispute in excess of **EUR 8 million**.
- Representing **a renowned Italian company in the construction and management of environmental and industrial engineering works**, in a complex ICC international arbitration arising out of the termination of a FIDIC contract and involving **multimillion euro claims**.
- Representing a **major global Engineering Design company** in connection with an arbitration before the Court of International Commercial Arbitration attached to the Romanian Chamber of Commerce and Industry involving **multimillion euro claims** deriving from a Joint Venture agreement.
- Representing **a major Romanian construction company** in a complex arbitration in front of the Court of International Commercial Arbitration attached to the Chamber of Commerce and Industry of Romania, in relation to **multimillion euro claims** deriving from a FIDIC contract regarding a major project for the extension of water and sewage systems.

Publications

- “International execution against Judgment Debtors” (co-author of the chapter on Romanian jurisdiction), Thomson Reuters 2022
- Dispute Resolution Global Guide, Litigation and Enforcement in Romania: Overview, Thomson Reuters, August 2022
- Challenging the Ascertain Document – Recent Developments (co-author), CEE Legal Matters, July 2022
- “International execution against Judgment Debtors” (co-author of the chapter on Romanian jurisdiction), Thomson Reuters 2021
- “International execution against Judgment Debtors” (co-author of the chapter on Romanian jurisdiction), Thomson Reuters 2020
- “Jurisdiction of Arbitral Tribunals over Disputes for Annulment of Public Procurement Certificates issued by Contracting Authorities” (co-author), Romanian Arbitration, January-March 2020
- “International arbitration – a potential mechanism for dispute resolution regarding climate change”, paper presented at the international Conference „Perspectives of Business Law in the Third Millenium”, Fourth Edition, University of Economic Studies, Bucharest, 2016
- “The Energy Charter Treaty and settlement of disputes – current challenges” (co-author), Tribuna Juridica, June 2016
- “Enforceability of Provisional Measures in International Commercial Arbitration” (co-author), Universitara Publishing House, Bucharest, 2012

Conferences and speaking engagements

- “Applications for Security for Costs – brief practical considerations”, lecture presented at the conference “Private Law Arbitration in an European Context”, Bucharest 2023
- “Significance of CJEU case-law in the clarification of the circumstances triggering the exclusion from public procurement procedures – Case study: Case C-267/18”, paper presented at the conference
- „Preliminary ruling procedure. EU law principles and Romanian legal system experiences, 2nd Edition”, EU Law Studies Centre (CSDE) Romanian Academy Research Institute, Bucharest 2018
- “Provisional measures in accordance with the new rules of arbitration”, lecture presented at the Conference “Difficult arbitration matters. Second Edition. New rules on making claims”, Bucharest, 2018
- Conference “Fourteenth Annual Leading Arbitrators’ Symposium on the Conduct of International Arbitration”, Vienna 2018
- “The evolution of investment disputes in the energy field” lecture presented at the Conference „Private law arbitration from a European perspective”, Bucharest, 2017
- FIDIC Certified Training “The FIDIC Claims – Making, Defending and Resolving Claims under the FIDIC 1999 Contracts”, Bucharest 2016
- “Conference “Arbitration in Eastern Europe. Trends and Developments”, Bucharest 2015;
- IBA Conference „Opening Statement”, Vienna 2015
- Conference „A Romanian and International Legal Perspective on 20 Critical Contractual/Legal Issues That Arise on Real Estate and Construction Projects”, Bucharest 2014
- Conference “The new Vienna Rules – quality arbitration at your doorstep”, Bucharest 2014;
- Conference “Cross-Examination in International Arbitration”, Vienna 2013
- Conference “Private Law Arbitration in a European Context”, The Center for Economic Studies, Bucharest 2012