

NANCY WIEGERS GREENWALD, ESQ.

ng@nancygreenwald.com | (202) 603-5640 | [linkedin.com/in/nancy-wiegers-greenwald-8520b147](https://www.linkedin.com/in/nancy-wiegers-greenwald-8520b147) | Hartford, CT

ATTORNEY • CONFLICT RESOLUTION EXPERT • NONPROFIT EXECUTIVE

SUMMARY

Nancy Greenwald has over 37 years of experience in the design and construction industry, including as in-house counsel and CFO of a design-build company. She serves on the American Arbitration Association's Commercial and Construction Industry Panel of Arbitrators, as well as its Mediation Panel and, has been appointed as a neutral by numerous private clients and courts. She teaches negotiation and conflict resolution to industry professionals as well as attorneys. She speaks and writes frequently on best practices in construction project communication, dispute systems design, best practices in negotiating complex construction contracts and incorporating technology into design and construction contracts. She received her J.D. from Harvard Law School in 1981.

PROFESSIONAL EXPERIENCE

CONSTRUCTION DISPUTE SOLUTIONS, 2011 – Present **FOUNDER**

Employ deep experience and a specialized approach to complex problem-solving to provide dispute systems design, alternative dispute resolution services, and creative solutions to prevent and resolve construction disputes in a balanced and cost-effective manner.

AMERICAN ARBITRATION ASSOCIATION, 2010 – Present **ARBITRATOR/MEDIATOR**, Construction and Commercial Industry Panel of Arbitrators and Mediators

CONSTRUCTION INSTITUTE, January 2015 – Present www.construction.org **EXECUTIVE DIRECTOR**

Drove change through a new strategic plan, modernized content and membership value, increased sponsorships, and raised the profitability of the Construction Institute. Raised the profile to a national and international level. Forged strategic alliances with related associations to promote the goals and activities of the Institute. Revitalized conferences through innovative content and utilizing a task force structure employing online communication tools. Launched online learning platform.

GREENWALD CASSELL ASSOCIATES, INC., MCLEAN, VIRGINIA Vice President/General Counsel/CFO, 1984 – 2015

Developed a proprietary set of financial reports, internal processes, and contracts to create a highly profitable design-build company in a low-margin industry.

SKADDEN, ARPS, SLATE, MEAGHER & FLOM, Washington, DC Consulting Attorney 1987-1992 - Energy and Infrastructure Projects Group

EDUCATION & AWARDS

HARVARD LAW SCHOOL, cum laude, JD, 1981

BROWN UNIVERSITY, magna cum laude, Sc.B, 1978
FULBRIGHT SCHOLAR - awarded 1984 (declined) | **ELECTED SIGMA XI** – 1978

PROFESSIONAL AFFILIATIONS

- Industry Advisory Council to the Connecticut Department of Administrative Services, Construction Services, Member
- Connecticut Mediation Association, Board Member
- Business Advisor to PropTech start-ups at Upward Hartford
- College of Commercial Arbitrators Legislative Committee (2014 – present)

American Bar Association

Dispute Resolution Section

- Executive Committee & Leadership Council, Membership Chair (2013-2016)
- Co-Chair, Women in Dispute Resolution Committee, (2012–2015)

Forum on the Construction Industry

- Steering Committee, Division 4, Project Delivery Methods – Steering Committee
- Dispute Resolution Avoidance Division
- Contract Documents Division

Litigation Section

- Alternative Dispute Resolution
- Women Advocate Committee

Business Law Section

ABA Standing Committee on Membership (2015 – 2016)

State Bar Associations

Licensed to Practice

- Virginia
- District of Columbia (inactive)

Bar Associations

- Virginia State Bar Association, VSB Construction Law Section
- Connecticut Bar Association, Construction Law and ADR Committees
- DC Bar Association

RECENT PUBLICATIONS & SPEAKING ENGAGEMENTS

BIM, Blockchain and Smart Contract – The Construction Lawyer, Journal of the ABA Forum on Construction Law, Vol. 40, Number 4, Fall 2020

The New Toolbelt: BIM, Blockchain and Smart Contracts – ABA Forum on Construction Law Plenary Session, Midwinter Meeting, January 23, 2020

Protocols for Best Practices in Project Communication – ABA Forum on Construction Law Luncheon Presentation, Midwinter Meeting, January 23, 2020

Shaping Tomorrow's Leaders of the AEC Industry, High Profile, December 23, 2019.

Keynote Speaker, Bald Hill Builders Training Retreat, September 16, 2019

Developing a Culture of Communication – Guest Lecturer, Principles in Construction II, University of Connecticut School of Engineering, April 17, 2019

Technology in Construction Contracts: Current Best Practices and Future Challenges, Panelist – ABA Forum on Construction Law Webinar, December 13, 2018

Digital Due Diligence: Ensuring Your Construction Contract Doesn't Set You Up for Technology Heartache, Panelist – ENR Webinar, February 7, 2018

The Future of the Design and Construction Industry: Construction Industry Conversations, Construction Institute (2018) co-editor.

The 2017 A201 Deskbook, American Bar Association (2017) contributing author (Chapter 13).

Mediating Discovery Disputes: When “Meet and Confer” Alone is not Enough, Nancy Greenwald Marian Riedy, Cardozo Journal of Conflict Resolution, Vol. 17, No. 2 2016

(A complete list of publications and presentations is available on my website:
<https://www.nancygreenwald.com/publications/>)

SELECTED TEACHING

CONSTRUCTION INSTITUTE

Contract Interpretation in Conflict Resolution: Managing Project Disputes in the Real World
Negotiation and Conflict Resolution Skills You Can Use
Becoming a Problem Solver – Dealing with Conflict as a Normal Part of Business